

What is your Superpower?

Simple Personality Test

Number between One and Five

Number between One and Ten

Favorite Color

Vegetable

The major Personality types

1. You ____ to others the same as you are.

2. ____ is ____ and has a strength

3. Why the DISC Model?

4. D = _____

5. I = _____

6. S = _____

7. C = _____

Higher D :

- 1. Tends to _____ problems _____
- 2. Thrives on the _____
- 3. Willing to ___ risk, _____ with force.

Lower D :

- 4. Solves _____ problems _____
- 5. Routine _____ are solved _____
- 6. _____ in taking _____

Higher I:

- 1. interacts, _____ with new people _____
- 2. Might be _____

Lower I:

- 3. Meets new people in a _____ manner.
- 4. Reserved with _____ not known _____
- 5. Approach New _____ reflectively vs. emotionally.

Higher S:

- 1. Wants _____ , deliberate _____
- 2. Team loyalist, Good _____
- 3. Might not get the ____ _____

Lower S:

- 4. Flexible, _____ Workplace
- 5. Multitasker, _____ easily
- 6. Might not get the ____ done

Higher C:

- 1. _____ to rules and _____
- 2. Like _____ done _____
- 3. _____ control _____
- 4. An MLS takes a _____ _

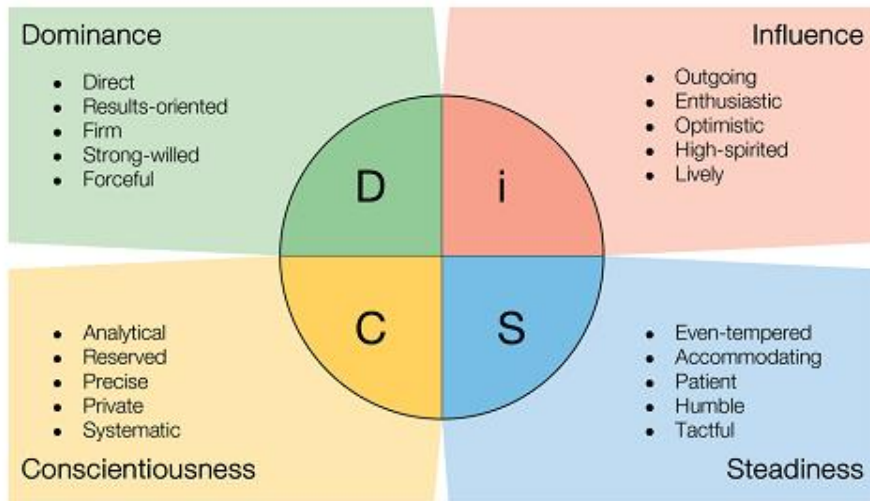
Lower C:

- 5. _____ of standard rules & _____
- 6. With Rules and _____, _____ will win
- 7. Getting the listing into MLS, = _____

Not Good or Bad

Every profile has introverts

There is _____ such thing as killer _____



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The major Personality types

1. You relate to others as you are.

2. Everyone is unique and has a strength

3. Why the DISC Model?

4. D = Dominance : 3%

5. I = Influencer : 11%

6. S = Stability : 69

7. C = Cautious : 17%

Higher D :

1. Tends to Solve problems quickly
2. Thrives on the Difficult
3. Willing to take risk, Possibly with force.

Lower D :

4. Solves New problems deliberately
5. Routine problems are solved quickly
6. Might hesitate in taking control

Higher I:

1. interacts, connects with new people easily
2. Might be impulsive

Lower I:

3. Meets new people in a controlled manner.
4. Reserved with people not known well.
5. Approach New relationships reflectively vs. emotionally.

Higher S:

1. Wants Controlled, deliberate

predictable environment.

2. Team loyalist, Good Listener.

3. Might not get the easily or naturally

Lower S:

4. Flexible, unstructured Workplace

5. Multitasker, boars easily

6. Might not get the all tasks done

Higher C:

1. Adhears to rules and standards

2. Like things done correctly.

3. Quality control interests.

4. An MLS takes a forever.

Lower C:

8. Independent of standard rules &

procedures.

9. With Rules and guidelines, results will
win

10. Getting the listing into MLS, = this
month.

Not Good or Bad

Every profile has introverts

There is not such thing as killer profile.

