Myth # 1: You home will not Fail Inspection	
Myth BUSTED? You can Fail a	
You can Fail a	
Some have even failed the Exam	
But cannot Fail Inspection	
Have Great Choices	
Have a to Early	
There are plenty legitimate of things that can cause a deal to unravel.	
Creating a problems where one does not exist?	
Slows down the closing?	
Causes Confusion?	
How this happens? Home Inspection School	
Calling out too for further inspection	
poorly repots	
pictures	

The root of hard feelings is	
unmet expectations.	
Misinformation is, it's a big ole pile of	
·	
A home inspection is a survey and basic performance evaluation of the systems and components of the house	
Ghosts of Inspections Past	
issues	
issues	
issues	
Define curative actions.	
Does a home buyer far too much of a home ?	
Could this be true?	
Pests: homeowners don't know that HI don't disclose bugs: True/False?.	
70% don't know	
HI are not required to disclose: Lead based paint: True or False?	
Radon gasses : True or False?	
Medical Waste : True or False?	
Asbestos : True or False?	
Inspectors don't prognose a	
Only reporting issues : True or False?	

... Might NOTs¹

According to the Tex. Admin Code These Are NOT required of a Home Inspector.	
The can if, and	
The cannot if, and	
Use of Specialized	
Use of Specialized	
Look the	
Inspect the	
Identify Roof	
Identify in the	
Inspect or areas at all	
Code compliance	

¹ 22 Tex. Admin Code 535, R

Not listing issues isn't good	
either.	
Missingimportant causes	
issues as well.	
Missing a could put your name on a	
Inexperienced vs. Know it all Referring every item for further:	
Especially your favorite	
Less Young inspector looking to	
save the	
Know it all looking to save the world	
Might practical	
Levels of Professional Expertise Don't what you Don't	
Know you Don't	
Know you	
Don't what you	

Introducing Drama	
Realtors do this	
Don't be an	
Creating big out of	
Inspectors can themselves into the Real Estate	
Practical questions for a potential	
Home Inspectors Do you explain the process to clients?	
Do you explain the difference between the practical vs. cosmetic?	
How would you answer this question? OK level with me should I buy this house?	
Are you available to me/buyer after the inspection? How Long After?	

Wha	t are some Red Flags		
1.	to do the right thing		
2.	Choose to be a, just be a human		
	·		
3.	HI are not required to		
4.	"But, the were not on!"		
5.	No one had a to the basement.		
6.	Not vs. just	 	

Key Page 1

Test

Class

Real Estate

A Home

Vendor

Heart, heart

Fear culture

Much

Worded

no

Key Page 2

Natural, information,

Limited visual

Past

Present

Future

Expect inspection

97%

70%

True x3

Remedy

True

Key Page 3

Helpful, asked

Helpful, asked

Equipment

Procedures

Below, floor

Below, ground

Certain, damage

Much, attic

Whole rooms

Key Page 4

Something important

(real) issue, lawsuit

Inspection

... roofing

Experienced, world

Lack expertise

Know, know

What, know

What, know

Even know, know

Key Page 5

Already

Alarmist

Problems, nothing

Impute, transaction

Key Page 6

Refusing

Mensch, being

Water

Key

Required, won't