

Myth # 1:

You home will not Fail Inspection

Myth BUSTED?

You can Fail a _____

You can Fail a _____

Some have even failed the _____ Exam

But _____ cannot Fail Inspection

Have Great _____ Choices

Have a _____ to _____ Early

There are plenty legitimate of things that can cause a deal to unravel.

Creating a problems where one does not exist?

Slows down the closing?

Causes Confusion?

How this happens?

Home Inspection School _____

Calling out too _____ for further inspection

poorly _____ repots

_____ pictures



... Might NOTs¹

According to the Tex. Admin Code These Are NOT required of a Home Inspector.

The can if _____, and _____.

The cannot if _____, and _____.

Use of Specialized _____.

Use of Specialized _____.

Look _____ the _____.

Inspect _____ the _____.

Identify _____ Roof _____.

Identify _____ in the _____.

Inspect _____ _____ or areas at all

Code compliance

¹ 22 Tex. Admin Code 535, R

Not listing issues isn't good either.

Missing _____ important causes

issues as well.

Missing a _____ could put your name on a

_____.

Inexperienced vs. Know it all

Referring every item for further _____.

Especially your favorite... _____

Less _____. Young inspector looking to

save the _____.

Know it all looking to save the world

Might _____ practical _____

Levels of Professional Expertise

Don't _____ what you Don't _____

Know _____ you Don't _____

Know _____ you _____

Don't _____ what you _____

Introducing Drama

Realtors do this _____

Don't be an _____

Creating big _____ out of _____

Inspectors can _____ themselves into the
Real Estate _____

Practical questions for a potential Home Inspectors

Do you explain the process to clients?

Do you explain the difference between the
practical vs. cosmetic?

How would you answer this question? OK level
with me... should I buy this house?

Are you available to me/buyer after the
inspection? How Long After?

Key Page 1

Test
Class
Real Estate
A Home
Vendor
Heart, heart
Fear culture
Much
Worded
no

Below, floor
Below, ground
Certain, damage
Much, attic
Whole rooms

Key Page 2

Natural, information,
Limited visual
Past
Present
Future
Expect inspection
97%
70%
True x3
Remedy
True

Key Page 4
Something important
(real) issue, lawsuit
Inspection
... roofing
Experienced, world
Lack expertise
Know, know
What, know
What, know
Even know, know

Key Page 3

Helpful, asked
Helpful, asked
Equipment
Procedures

Key Page 5
Already
Alarmist
Problems, nothing
Impute, transaction

Key Page 6

Refusing
Mensch, being
Water
Key
Required, won't